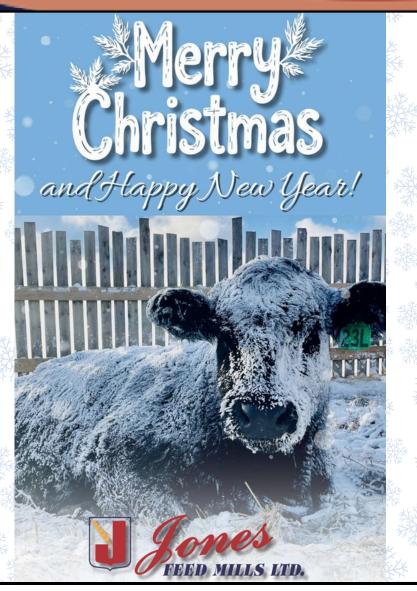


December 2025





JFM Names Hislop as Dealer Representative

Jones Feed Mills is excited to announce that Jamie Hislop has been appointed to the role of Dealer Sales Consultant. In his role, Jamie will support the growing JFM network of domestic and international dealers by providing sales support, product information and business development support. The dealer role is a great fit for Jamie, as in his past Jamie has worked in sales and marketing, focusing heavily on account management within the transportation and outdoor equipment sectors. That experience taught him that strong account skills—being reliable and communicating clearly, are valuable no matter what business you're in and he now looks forward



to putting them to work here at Jones. When asked how he feels his new role is a fit for him, Jamie comments, "I'm definitely a people person. I really enjoy meeting people and making connections. My job lets me focus on those strengths while building strong, lasting business relationships with our dealer partners." When we asked Jamie what he thought he would enjoy most in his role and time at Jones, he commented, "I'm excited to be involved in the agriculture business—it's an essential industry, but what I enjoy most is the people. Everyone at Jones has been incredibly friendly and helpful, which made starting here easy and enjoyable". Jamie went on to comment, "I view my role as a partner. I will start by listening to the dealer's specific needs. We will work as a group to find solutions that support both their success and our company's goals. It's about teamwork to get the customer the best outcome."

Jamie lives in St. Clements (ON) with his wife, Shelley, who works at Sunlife, and between them they have three children, Nolan 24 (HVAC Journeyman), Brayden – 22 (Professional Hockey Player), and Chloe – 20 (University of Nipissing – 2nd Year). When not at work you can likely find Jamie hitting the golf course, watching either of his children playing/coaching hockey, spending time at his family trailer, or walking his dog Gus around town.

We are excited to have Jamie on board with us as are the dealers who have had the opportunity of working with him today. Congratulations and welcome Jamie!

Winter Maintenance

Please ensure your laneway is plowed and the areas around your bins and doorways are free of snow and ice on your delivery day. Please consider the use of laneway markers to identify ditches, turns etc. for your laneway.

Thank-you for your help!

Dec 2 - Big Bug Day - Stratford

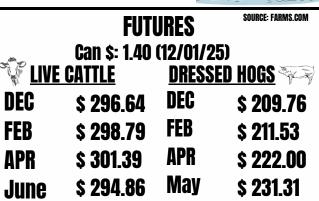
- Dec 9 JFM Beef Producer Meeting Linwood, ON *
- Jan 7-12 Grey Bruce Farmers' Week Elmwood, ON
- Jan 13-15 Dairy Farmers Of Ontario 2026 General Meeting -Toronto
- Feb 4 & 5 The National Poultry Show London

2026 Order Day and Delivery Zone Maps

For customers outside of the immediate area, you will soon receive your 2026 Order/Delivery Day and Zone Map. Watch for yours in the mail or your email.

A Reminder From the JFM Tech Team

We've recently seen an increase in fraudulent emails, so please stay cautious. Remember, all legitimate emails from Jones Feed Mills will come from @jfm.ca ie; orders@jfm.ca, sales@jfm.ca. If you receive an email that looks suspicious please do not open any attachments and contact our office directly to verify.







Coffee & Donuts Sponsored by Robert's Equipment Please communicate any food allergies

Speaker: Ken Schaus (Schaus Group)

Receiving Cattle Protocols - The First 30 Days

Speaker: Al Brodie (Brodie Ag and Industrial Inc.)

Getting the Most out of Your Mixer

Speaker: Dr. Jaques van Zyl (Metzger Vet Services)

- Preparing for Calves: Trends in Ontario Cattle Health
- Emerging Threats and New Tools: Modern Strategies for a Changing Industry

Please RSVP by December 2nd, 2025 Rides available upon request